



CONTRACT GUIDE

Contract 2573

Two Way Radios (Mobile & Fixed), Associated Antennas, Equipment & Radio Site Services

CONTRACT PERIOD: 1 May 2009 to 30 April 2012

10/10

Contract Summary

This contract offers a range of products and services to support the needs of the Government Radio Network (GRN) and individual agencies Private Mobile Radio (PMR) networks. Thirty six (36) product and service groups are provided for under the contract.

NSW Procurement

McKell Building 2-24 Rawson Place Sydney NSW 2000

T 1800 NSW BUY (1800 679 289)

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Introduction

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The contract is for the supply of two way radios (mobile & fixed), associated antennas, equipment and radio site services for a term of three years expiring on 30 April 2012. Provision for two (2) extension options each of twelve (12) months is included in the terms and conditions

This state contract allows users to achieve considerable cost savings due to the combined purchasing power of the NSW state government. It offers value for money including competitive rates, and a quality range of products.

Section 1 – Accessing the Contract

State contracts are established under the authority of the State Contracts Control Board and administered by NSW Procurement, an office of the Department of Services, Technology & Administration.

A list of the categories of organisations eligible to purchase from the state contracts is given in Section 5 of this Guide. Most eligible organisations have already registered with NSW Procurement in which case they have immediate access to the contracts.

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To register as a new customer, visit www.nswbuy.com.au > Purchasing for Government. You can either complete the process on line or download and complete an application form. Once approved, you will be advised of your NSWBUY Identification Number and are then eligible to use any of the state contracts administered by NSW Procurement.

Phone 1800 NSWBUY (1800 679 289) if you have any problems completing your application form or if you wish to check your registration status.

Placing an Order direct with supplier

Registered state contract users can order goods and services direct with the supplier.

By placing an order, an organisation is entering into a contract with the supplier and, as a minimum, the following information should be included in the official order:

- **Contract Number and Name**
- **Name and address of Supplier and Customer**
- **NSWBUY Identification Number**
- **Customer's Order Number**
- **Date of Order and Date of Delivery**
- **Item, product code, contract price, quantity and any accessories**

You need to quote your NSWBUY Identification Number each time you purchase from state contracts. If you are unsure of your NSWBUY Identification Number, please contact NSW Procurement Client Support Centre on **1800 NSW BUY (1800 679 289)**.

Further information on state contracts is also available on the website www.nswbuy.com.au

Placing an Order through smartbuy®

Registered customers have the advantage of signing up as a smartbuy® user.

Simply visit www.smartbuy.nsw.gov.au, complete the e-form in the Buyers section online and submit. Once confirmation of the online application is received back from your organisation's authoriser, a LOG IN and USER ID will be generated to allow you access to the Search and Browse facility of smartbuy®.

The Search and Browse facility allows you to view the goods and services listed and compare prices before placing an order.

smartbuy® training is available by phoning **1800 NSW BUY (1800 679 289)**.

Pricing

Prices may change in accordance with the price variation conditions of the contract if there are any. Regular users of state contracts should consider using smartbuy® for latest pricing if applicable.

For further information, please contact NSW Procurement Client Support Centre on telephone **1800 NSW BUY (1800 679 289)**.

Section 2 – Range of Products/Services

The range of products/services available under the contract include:

CATEGORY ‘A’ - Two Way Radios and Related Products

1. Mobile Radio (High Frequency, Very High Frequency, Ultra High Frequency)
2. Portable Handheld Equipment
3. Transportable Mobile Radio Equipment
4. Radio Operator Systems
5. Air to Ground Systems
6. Rechargeable Batteries
7. Battery Chargers and Conditioners
8. Solar Panels
9. Base Station Equipment
10. Microwave Equipment/Links
11. Power Supplies
12. Public Switched Telephone Network and Interfaces
13. Radio Communications Test and Measurement Equipment
14. Electronic Test Equipment and Calibration
15. Global Positioning Systems
16. Radio Racking
17. Instant Replay and Logging Equipment
18. Mobile Data and Interface Equipment
19. Radio Network Management Systems
20. Radio Huts
21. Emergency Position Indicating Radio Beacons Marine
22. Emergency Position Indicating Radio Beacons Personal
23. Accessories Devices for Radio Equipment

CATEGORY ‘B’ – Antennas and Related Products

24. Radio Antennas Mobile and Portable
25. Microwave Antennas
26. Antenna Mounting Hardware
27. Radio Site Towers and Masts
28. Coaxial Cable
29. Lightning and Electromagnetic Pulse Protection
30. Filters and Diplexers

CATEGORY ‘C’ - Services

31. System Integration Services
32. Installation and Repair Services
33. Radio Frequency, Electromagnet Emissions Compliance Testing, Site Audits and Related Services
34. Tower and Mast Design, Installation and Maintenance Services
35. Radio Communications Consulting Services
36. Frequency Co-ordination and Licence (Spectrum) Management Services

Section 3 – Key Features

This section contains the key features of the contract that may be of interest to customers.

- Wide range of suppliers to meet diverse needs of eligible customers, including all available consultancy services and technologies to complete the procurement cycle.
- New service category introduced – Radio Frequency Electromagnetic Emission (RF EME) Compliance testing & site audits.
- Four regional suppliers.
- For significant projects customers may achieve further savings by an RFQ process. Customers' would be required to issue detailed equipment specifications to seek competitive quotes from the panel contractors.

Section 4 – Suppliers

The following Suppliers have been appointed to Contract 2573 – Two way radios (mobile & fixed), associated antennas, equipment and radio site services.

Suppliers

- Auria Wireless Pty Ltd
- Aurecon Australia Pty Ltd
- Barrett Communications Pty Ltd
- Benelec Pty Ltd
- Codan Limited
- Combined Communications Pty Ltd
- Comgroup Australia Pty Ltd
- Corearth Australia Pty Ltd
- Essential Communications Pty Ltd
- GHD Pty Ltd
- General Communications Pty Ltd
- Gibson Quai Pty Ltd
- Icom Pty Ltd
- Karera Communications Pty Ltd
- Kenwood Electronics Pty Ltd
- Master Communications Pty Ltd
- Motorola Pty Ltd
- Opticom Engineering Pty Ltd
- Opus International Consultants Pty Ltd
- Polar Electronic Industries Pty Ltd
- Premier Batteries Pty Ltd
- RF Industries Pty Ltd
- RF Technology Pty Ltd
- Ridmar Data Services
- SAT Pty Ltd
- Shoalhaven City Council
- South West Communications & Security Pty Ltd
- Spectrum Engineering Pty Ltd
- Standard Communications Pty Ltd
- Tait Electronics Pty Ltd
- Titan Recruitment Pty Ltd
- Total Radiation Solutions Pty Ltd
- Vasp Group Pty Ltd
- Vertical Telecoms Pty Ltd

Customers are free to choose which of the Suppliers they purchase from.

Supplier Contact & Product Categories

Approved suppliers category matrix is listed on the NSWBUY website under Telecommunications - 2573 Two Way Radios.

www.nswbuy.com.au

Printed Catalogues

The Supplier may be able to provide hard copy catalogues of the products available for supply under the contract. These are free of charge to customers on a reasonable request basis. The information in the catalogues will be regularly updated by the Supplier through newsletters and other bulletins to ensure that customers are kept up to date on changes to the range of products available.

Section 5 – Contract Conditions

Organisations Eligible to Purchase from the Contract

The following organisations are eligible to purchase from the Contract:

- a) Any department, agency or office of the Commonwealth including any Statutory Authority constituted under Commonwealth legislation
- b) Any department, agency or office of any State or Territory of the Commonwealth, including any Statutory Authority constituted under State/Territory legislation
- c) Any council of a city, municipality or shire constituted by a State or Territory
- d) Any other organisation constituted by or subject to an Act of Parliament either Commonwealth or State or by a Regulation thereunder
- e) Any body or association, other than a trading, commercial or industrial firm or corporation, which conducts a service, not being a trade, business or industry followed or carried on for profit, at the request of the Government, in respect of such service
- f) Any authority, person, body, corporation, association or organisation, whether incorporated or not, to which permission has been given by the Minister for the Department of Services, Technology & Administration, or an official delegate of the Minister, to issue orders for supplies comprised in that agreement.

For the purpose of parts (d) and (e) examples of typical organisations include, but are not limited to:

- **Government Schools and Private Schools**
- **TAFE Colleges**
- **Public Hospitals and Area Health Services**
- **Trustees of Public Parks**
- **Boards**
- **Tribunals**
- **Commissions**
- **Registries.**

For the purposes of part (f) authorities to which permission has been given generally have:

- **Charitable or benevolent status**
- **Non-profit objective**
- **Level of government subsidy/support.**
- **Examples are:**
 - **Non-Government Schools**
 - **Pre-Schools/Kindergartens and Child Care Centres**
 - **Child Care Centres (excluding privately owned)**
 - **Family Day Care Administrations**
 - **Nursing Homes (excluding privately owned)**
 - **Other community based service providers**
 - **Student support groups which are established under the auspice of the relevant school or education institution**
 - **Arts based groups sponsored by the Ministry for the Arts.**

Operation of Nominee Purchasing

Introduction

The Nominee Purchaser Arrangement was created under REG 18 of the Public Sector (Goods and Services) Regulation 2000 (NSW). The Regulation allows the State Contracts Control Board ("SCCB") to provide access to suppliers of public sector agencies to SCCB standing offer agreements for the provision of goods and services. These suppliers are known as Nominee Purchasers. The public sector agencies making the nominations are known as Nominating Agencies.

What is a Nominee Purchaser?

"Nominee Purchaser" means a supplier to a public sector agency, nominated by the public sector agency to be authorised to place Orders under Standing Offer Agreements for works done as such a supplier and registered by NSW Procurement. Access of nominee purchasers to SCCB standing offer agreements:

Is limited to standing offer agreements relevant to the contract between the nominating agency and the nominee purchaser, and which are specifically listed in the nominee purchaser's registration; and is for a fixed period of registration, usually ending on the completion of the term of the contract between the nominating agency and the nominee purchaser.

A nominee purchaser must not purchase goods or services under a SCCB standing offer agreement, unless they are related to its obligations under a contract with a public sector agency and are used during the term of such a contract or included or incorporated in works, goods or services to be provided to the public sector agency.

If you have any further enquires, or are interested in using this facility please call NSW Procurement Client Support Centre on telephone 1800 NSW BUY (1800 679 289) or e-mail nswbuy@services.nsw.gov.au.

Section 6 – Contract Administration & Supplier Performance Survey

To help us maintain a high level of service and to meet agencies' obligations under NSW Government Service Provider Performance Management Guidelines, we seek your feedback concerning suppliers' performance under contracts established by NSW Procurement (an office of the Department of Commerce) on behalf of NSW government agencies.

Information on "Service Provider Performance Management" is available on the NSW Procurement website at <http://www.nswprocurement.com.au/PDF/Policy/Service-Provider-Performance-Reporting-Guideline.aspx>

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- Master Communications Pty Ltd
- Motorola Pty Ltd
- Opticom Engineering Pty Ltd
- Opus International Consultants Pty Ltd
- Polar Electronic Industries Pty Ltd
- Premier Batteries Pty Ltd
- RF Industries Pty Ltd
- RF Technology Pty Ltd
- Ridmar Data Services
- SAT Pty Ltd
- Shoalhaven City Council
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- c) Any council of a city, municipality or shire constituted by a State or Territory
- d) Any other organisation constituted by or subject to an Act of Parliament either Commonwealth or State or by a Regulation thereunder
- e) Any body or association, other than a trading, commercial or industrial firm or corporation, which conducts a service, not being a trade, business or industry followed or carried on for profit, at the request of the Government, in respect of such service
- f) Any authority, person, body, corporation, association or organisation, whether incorporated or not, to which permission has been given by the Minister for the Department of Services, Technology & Administration, or an official delegate of the Minister, to issue orders for supplies comprised in that agreement.

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7. Battery Chargers and Conditioners
8. Solar Panels
9. Base Station Equipment
10. Microwave Equipment/Links
11. Power Supplies
12. Public Switched Telephone Network and Interfaces
13. Radio Communications Test and Measurement Equipment
14. Electronic Test Equipment and Calibration
15. Global Positioning Systems
16. Radio Racking
17. Instant Replay and Logging Equipment
18. Mobile Data and Interface Equipment
19. Radio Network Management Systems
20. Radio Huts
21. Emergency Position Indicating Radio Beacons Marine
22. Emergency Position Indicating Radio Beacons Personal
23. Accessories Devices for Radio Equipment

CATEGORY 'B' – Antennas and Related Products

24. Radio Antennas Mobile and Portable
25. Microwave Antennas
26. Antenna Mounting Hardware
27. Radio Site Towers and Masts
28. Coaxial Cable
29. Lightning and Electromagnetic Pulse Protection
30. Filters and Diplexers

CATEGORY 'C' - Services

31. System Integration Services
32. Installation and Repair Services
33. Radio Frequency, Electromagnet Emissions Compliance Testing, Site Audits and Related Services
34. Tower and Mast Design, Installation and Maintenance Services
35. Radio Communications Consulting Services
36. Frequency Co-ordination and Licence (Spectrum) Management Services

Section 3 – Key Features

This section contains the key features of the contract that may be of interest to customers.

- Wide range of suppliers to meet diverse needs of eligible customers, including all available consultancy services and technologies to complete the procurement cycle.
- New service category introduced – Radio Frequency Electromatic Emission (RF EME) Compliance testing & site audits.
- Four regional suppliers.
- For significant projects customers may achieve further savings by an RFQ process. Customers' would be required to issue detailed equipment specifications to seek competitive quotes from the panel contractors.

Section 4 – Suppliers

The following Suppliers have been appointed to Contract 2573 – Two way radios (mobile & fixed), associated antennas, equipment and radio site services.

Suppliers

- Auria Wireless Pty Ltd
- Aurecon Australia Pty Ltd
- Barrett Communications Pty Ltd
- Benelec Pty Ltd
- Codan Limited
- Combined Communications Pty Ltd
- Comgroup Australia Pty Ltd
- Corearth Australia Pty Ltd
- Essential Communications Pty Ltd
- GHD Pty Ltd
- General Communications Pty Ltd
- Gibson Quai Pty Ltd
- Icom Pty Ltd
- Karera Communications Pty Ltd
- Kenwood Electronics Pty Ltd
- Master Communications Pty Ltd
- Motorola Pty Ltd
- Opticom Engineering Pty Ltd
- Opus International Consultants Pty Ltd
- Polar Electronic Industries Pty Ltd
- Premier Batteries Pty Ltd
- RF Industries Pty Ltd
- RF Technology Pty Ltd
- Ridmar Data Services
- SAT Pty Ltd
- Shoalhaven City Council
- South West Communications & Security Pty Ltd
- Spectrum Engineering Pty Ltd
- Standard Communications Pty Ltd
- Tait Electronics Pty Ltd
- Titan Recruitment Pty Ltd
- Total Radiation Solutions Pty Ltd
- Vasp Group Pty Ltd
- Vertical Telecoms Pty Ltd

Customers are free to choose which of the Suppliers they purchase from.

Supplier Contact & Product Categories

Approved suppliers category matrix is listed on the NSWBUY website under Telecommunications - 2573 Two Way Radios.

www.nswbuy.com.au

Printed Catalogues

The Supplier may be able to provide hard copy catalogues of the products available for supply under the contract. These are free of charge to customers on a reasonable request basis. The information in the catalogues will be regularly updated by the Supplier through newsletters and other bulletins to ensure that customers are kept up to date on changes to the range of products available.

Section 5 – Contract Conditions

Organisations Eligible to Purchase from the Contract

The following organisations are eligible to purchase from the Contract:

- a) Any department, agency or office of the Commonwealth including any Statutory Authority constituted under Commonwealth legislation
- b) Any department, agency or office of any State or Territory of the Commonwealth, including any Statutory Authority constituted under State/Territory legislation
- c) Any council of a city, municipality or shire constituted by a State or Territory
- d) Any other organisation constituted by or subject to an Act of Parliament either Commonwealth or State or by a Regulation thereunder
- e) Any body or association, other than a trading, commercial or industrial firm or corporation, which conducts a service, not being a trade, business or industry followed or carried on for profit, at the request of the Government, in respect of such service
- f) Any authority, person, body, corporation, association or organisation, whether incorporated or not, to which permission has been given by the Minister for the Department of Services, Technology & Administration, or an official delegate of the Minister, to issue orders for supplies comprised in that agreement.

For the purpose of parts (d) and (e) examples of typical organisations include, but are not limited to:

- **Government Schools and Private Schools**
- **TAFE Colleges**
- **Public Hospitals and Area Health Services**
- **Trustees of Public Parks**
- **Boards**
- **Tribunals**
- **Commissions**
- **Registries.**

For the purposes of part (f) authorities to which permission has been given generally have:

- **Charitable or benevolent status**
- **Non-profit objective**
- **Level of government subsidy/support.**
- **Examples are:**
 - **Non-Government Schools**
 - **Pre-Schools/Kindergartens and Child Care Centres**
 - **Child Care Centres (excluding privately owned)**
 - **Family Day Care Administrations**
 - **Nursing Homes (excluding privately owned)**
 - **Other community based service providers**
 - **Student support groups which are established under the auspice of the relevant school or education institution**
 - **Arts based groups sponsored by the Ministry for the Arts.**

Operation of Nominee Purchasing

Introduction

The Nominee Purchaser Arrangement was created under REG 18 of the Public Sector (Goods and Services) Regulation 2000 (NSW). The Regulation allows the State Contracts Control Board ("SCCB") to provide access to suppliers of public sector agencies to SCCB standing offer agreements for the provision of goods and services. These suppliers are known as Nominee Purchasers. The public sector agencies making the nominations are known as Nominating Agencies.

What is a Nominee Purchaser?

"Nominee Purchaser" means a supplier to a public sector agency, nominated by the public sector agency to be authorised to place Orders under Standing Offer Agreements for works done as such a supplier and registered by NSW Procurement. Access of nominee purchasers to SCCB standing offer agreements:

Is limited to standing offer agreements relevant to the contract between the nominating agency and the nominee purchaser, and which are specifically listed in the nominee purchaser's registration; and is for a fixed period of registration, usually ending on the completion of the term of the contract between the nominating agency and the nominee purchaser.

A nominee purchaser must not purchase goods or services under a SCCB standing offer agreement, unless they are related to its obligations under a contract with a public sector agency and are used during the term of such a contract or included or incorporated in works, goods or services to be provided to the public sector agency.

If you have any further enquires, or are interested in using this facility please call NSW Procurement Client Support Centre on telephone 1800 NSW BUY (1800 679 289) or e-mail nswbuy@services.nsw.gov.au.

Section 6 – Contract Administration & Supplier Performance Survey

To help us maintain a high level of service and to meet agencies' obligations under NSW Government Service Provider Performance Management Guidelines, we seek your feedback concerning suppliers' performance under contracts established by NSW Procurement (an office of the Department of Commerce) on behalf of NSW government agencies.

Information on "Service Provider Performance Management" is available on the NSW Procurement website at <http://www.nswprocurement.com.au/PDF/Policy/Service-Provider-Performance-Reporting-Guideline.aspx>

For more information on supplier performance feedback please call the NSW Procurement Client Support Centre on 1800 NSW BUY (1800 679 289)

NSW Procurement Contact Numbers

The contract has been arranged and is administered by NSW Procurement. If you have any questions relating to the operation of the contract then contact:

NSW Procurement Client Support Centre

McKell Building 2-24 Rawson Place Sydney NSW 2000

T 1800 NSW BUY (1800 679 289)

F (02) 9372 8077

E nswbuy@commerce.nsw.gov.au

I www.nswbuy.com.au

