



Enterprise Resource Planning

Under People First, the NSW Government's Information and Communication Technology (ICT) Strategic Plan, a new whole-of-government strategic direction has been developed for the procurement of government corporate applications to change the way agencies buy, implement and support their Enterprise Resource Planning (ERP) systems. Whilst the focus in the past has been on reducing the acquisition costs of these investments, greater opportunities exist for agencies to manage the total cost of ownership of corporate applications through lifecycle management.

The Government Selected Application Systems (GSAS) strategy includes a suite of corporate applications such as finance, human resources/ payroll, information asset management systems and specialist third party software products such as Customer Relationship Management and Business Intelligence.

The Oracle ERP GSAS Contract 2600, SAP ERP GSAS Contract 2601 and Systems Implementation and Managed Services (SIMS) GSAS Contract 2626 (2020A) replace the following GSAS contracts that expired on 31 December 2007:

- Contract 2321 - Human Resource and Payroll Management Systems (HRMS),
- Contract 2322 - Financials Management Systems (FMS),
- Contract 2143 - Integrated Management Systems (IMS), and
- Contract 2311 - Oracle Common Use Software

Many agencies have already achieved significant benefit through the use of the new GSAS contracts.

ELIGIBLE CUSTOMERS INCLUDE

These contracts are available to those organizations defined as:

- the agencies and other bodies employing members of the "public sector service", as that term is defined in section 3 of the Public Sector Employment and Management Act 2002; (PSEMA 2002).
- State owned Corporations, as that term is defined in section 3 of the Stated Owned Corporations Act 1989.

TO MAKE A PURCHASE

Agencies can now access the benefits of the new Software (Oracle and SAP) and Service contracts by visiting www.nswbuy.com.au and clicking on Information Technology.

In order to effectively use any of the GSAS contracts, users are encouraged to register and login to the GCIO website for detailed information: <http://inside.nsw.gov.au/cionet/my-groups/gsas-2008-contracts-1>

TESTIMONIAL



The RTA reduced its SAP license upgrade costs from over \$3m to under \$500k as well as acquiring rights to deploy new SAP capabilities (e.g. records management) across RTA. Our investment in participating in the Commerce led SAP working group delivered by far the best ROI of the year and was very much appreciated by our Finance Director and CEO.

Greg Carvouni, CIO RTA, March 2008

ICT SERVICES/ SIMS

RANGE OF SERVICES

The range of services available:

Systems Implementation:

- Single Phase Work Products (discrete tasks):
 - Business case development (strategic advice, business requirements, analysis)
 - Definition (scoping, analysis and design)
 - Implementation (build and deploy, testing, training, documentation)
 - Production (Operate, change and enhance, tools and accelerators)
 - Performance Analysis (ERP Position Analysis, Performance planning)
 - Project Management
 - Change Management.
- Multi Phase Work Products (continuous tasks):
 - Fixed Price Implementation
 - Fixed Price Upgrades
 - Fixed Price Migration.

Managed Services:

- Infrastructure Services
- Support Services
- Monitoring Services
- Hosting Services
- Archiving and Storage Services
- Capacity Planning
- Total Outsourcing Services
- Service Level Management Services.

A comprehensive list of services is provided in the SIMS Contract Guides.

FEATURES AND BENEFITS

This whole-of-government panel contract allows greater opportunities for more certified service providers to provide efficient and cost effective services and further reduce the overall cost to agencies and the NSW Government.

Guidelines - SIMS

- This panel contract covers Systems Implementation and Managed Services (SIMS) for Oracle and SAP ERP applications.
- It enables agencies to acquire the best skills at competitive prices.
- Tasks required to be undertaken by SIMS vendors typically include a risk-sharing component with agencies as opposed to a 'Time and Material' based task.
- Services are provided on a tiered structure with corresponding rate card ranging from Partner/ Principal, Senior Consultant, Consultant, Admin support, etc.
- The daily rates for the SIMS vendors are confidential and only available from smartbuy at www.smartbuy.nsw.gov.au and www.inside.nsw.gov.au. Please respect this confidentiality.

CONTRACT DURATION

SIMS GSAS Contract 2626 (2020A) from:
1 April 2008 - 28 February 2012.

Enterprise Resource Planning

ORACLE (CONTRACT GSAS 2600)
SAP (CONTRACT GSAS 2601)
SIMS (CONTRACT GSAS 2626 (2020A))

SIMS VENDOR CONTACT DETAILS:

Company: **ASG Group Limited**
Contact: John Cunningham
Telephone: 02 8061 1700
E-mail: john.cunningham@asggroup.com.au
Internet: www.asggroup.com.au

Company: **Fujitsu Australia Limited**
Contact: Lester Ferguson
Telephone: 02 9113 9310
E-mail: lester.ferguson@au.fujitsu.com
Internet: www.fujitsu.com.au

Company: **IBM Australia**
Contact: Ron Styles
Telephone: 02 9478 8640
E-mail: rstyles@au.ibm.com
Internet: www.ibm.com.au

Company: **Oracle Corporation Australia Pty Ltd**
Contact: Mohamad Zulkifli
Telephone: 02 9491 1602
E-mail: mohamad.zulkifli@oracle.com
Internet: www.oracle.com.au

Company: **SAP Australia**
Contact: Jeff Durham
Telephone: 02 9935 4746
E-mail: jeff.durham@sap.com
Internet: www.sap.com.au

Company: **LogicaCMG Pty Ltd**
Contact: John Voice
Telephone: 02 9927 3199
E-mail: john.voice@logicacmg.com
Internet: www.logicacmg.com.au

SIMS VENDORS	SYSTEM IMPLEMENTATION			MANAGED SERVICES		
	SAP	ORACLE	MINCOM	SAP	ORACLE	MINCOM
ASG Group		✓			✓	
Fujitsu	✓	✓		✓	✓	
IBM	✓	✓	✓	✓	✓	
Logica CMG			✓	✓		✓
Oracle		✓				
SAP	✓					

SOFTWARE (SAP AND ORACLE)

RANGE OF PRODUCTS

The range of products available under the Software contract within the ERP product suites cover:

- Financial Management Solutions
- Human Resources
- Supply Chain Management
- Asset Life Cycle Management
- Intelligence Dashboards
- Audit and Compliance

A comprehensive list of products under each contract is provided for both Oracle and SAP in the respective Contract Guides.

FEATURES AND BENEFITS

These whole-of-government contracts are designed to achieve significant cost savings and benefits by separating the acquisition of software licenses from the implementation and supporting and maintenance aspects. Discounts from software list prices have been greatly improved.

Guidelines - SAP

- This Enterprise License is based on the number of Client Full Time Equivalent (FTEs) as at the last annual report.
- The price per FTE is fixed for the first three years of the agreement and at the end of each contract year there is a reconciliation process which may require a client to purchase more licenses as a result of abnormal growth in FTE numbers.
- The cost of the license is confidential and is accessible via smartbuy for agencies - please respect this confidentiality.
- Software update license and support will be charged for the applicable program license fee.
- A conversion fee has been negotiated for each client currently on a SAP platform.

Guidelines - Oracle

- This Enterprise License is based on the number of Client Full Time Employees (FTEs) as at the last annual report.
- A minimum of 500 FTE's must be purchased at any one time by an eligible client.
- The cost of the license is confidential and is accessible via smartbuy for agencies - please respect this confidentiality.
- Price per FTE is incremental to any existing Oracle license holding.
- Software update license and support will be charged for the applicable program license fee.
- Oracle will provide catalogues of the products available for supply under the contract upon request.

CONTRACT DURATION:

- Oracle GSAS Contract 2600 from: 23 Oct 2007 - 22 Oct 2012
- SAP GSAS Contract 2601 from: 26 Mar 2008 - 25 Mar 2018

VENDOR CONTACT DETAILS:

Company: **SAP Australia Pty Ltd**
Contact: Matthew Norsa
Telephone: 9935 4988 or 0412 359 606
E-mail: Matthew.Norsa@sap.com
Website: www.sap.com/australia

Company: **Oracle Australia Pty Ltd**
Contact: John O'Neill
Telephone: 9491 1357 or 0415 441 118
E-mail: John.Oneill@oracle.com
Website: www.oracle.com.au



Procurement
1800nswbuy

FURTHER INFORMATION

For further information or to obtain a copy of the Contract Guide, please contact the Client Support Centre.

